

## JOB OFFER

Manager – Pre-Sales Engineer





## 1. Job Offer: Manager Pre-sales

Pre-sales engineer will support our organization through giving support or assist the sales/business development team by problem solving key technical issues for our customers.

### 1.1 Main Task

- Solution designing of Automated Storage/Handling equipment's.
- Knowledge of Material Handling Equipments like Cranes, Conveyors, etc.,
- Drafting Skill of 2D in AutoCAD or other Drafting software.
- Provide Technical Support to Sales team.
- Responsible for responding to client on various technical queries pertaining to proposed solutions.
- Techno-Commercial Offer preparations.
- Ensuring proposal contents compliance with RFP requirement
- Tender Specifications and Bid Preparation.
- Cost estimation of proposed solutions and equipment's
- Floating Enquiries to multiple vendors/supplier for all bought out items.
- Inter Departmental Co-ordination to build Solutions.
- Maintaining Sales MIS.

## 2. Requirement

Pre-sales engineer should have domain knowledge of warehousing and material handling solutions and able to build AS/RS solutions.

### 2.1 Education

- Diploma/Degree in Mechanical Engg.

### 2.2 Profile

- Minimum 2 years of experience in warehousing & Material handling solutions.
- Proven technology skills, outstanding interpersonal abilities, and strong written and verbal communication skills.
- Attention to detail, plus analytical and problem-solving capabilities
- Positive, service-oriented personality

Send your application to [hr@godrejconsoveyo.com](mailto:hr@godrejconsoveyo.com), with the reference "Manager – Pre-Sales Engineer" on the subject.